

Calling Cards

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An important aspect of our club is the program called "Calling Cards." This is where a member visits another member at their place of business for 30 minutes or so. It's an opportunity to get to know your chapter members and their businesses better.

Once you've met with all of the members, begin the rotation again. By meeting repeatedly with all other members, you will increase your rapport with members. Increased rapport leads to more opportunity to give and receive referrals.

According to our General Policies, members are required to visit a minimum of two members per quarter at their place of business or a mutually agreed upon location for the purpose of learning more about their businesses and to build rapport among members. This is part of the chapter's "Calling Card" program.

PBN ~ Calling Card~

_____ *Visited*

_____ *at*

Date of visit _____

PBN ~ Calling Card~

_____ *Visited*

_____ *at*

Date of visit _____

PBN ~ Calling Card~

_____ *Visited*

_____ *at*

Date of visit _____

PBN ~ Calling Card~

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PBN ~ Calling Card~

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Date of visit _____

PBN ~ Calling Card~

_____ *Visited*

_____ *at*

Date of visit _____